

Small Group New Business Broker Bonus Program



We are pleased to announce AmeriHealth's 2009 small group new business bonus program! The bonus program features a quarterly payout schedule and applies to new 2-99 business contracts sold with effective dates between February 1, 2009, and January 31, 2010.

	General Agent	Producer
Bonus Payout	\$25	\$50
Maximum Payout	\$100,000	\$200,000

Terms and Conditions

- The program will be applied to all general agents and their producers writing business in the State of New Jersey.
- Only contracts underwritten or administered by AmeriHealth HMO, Inc. or AmeriHealth Insurance Company of New Jersey (collectively, AmeriHealth) will be counted and will qualify for bonus payments.
- Bonuses for new contracts will be paid at the end of the quarter in which the group is sold.
- A contract must be on the books at the close of the quarter to be eligible for bonus payments.
- Broker of Record transfers during the period and groups transferred to AmeriHealth from one of its affiliated companies will not be taken into account for bonus calculation purposes. Only new, commissionable contracts sold will be included in the calculation of the number of contracts eligible for the bonus payments.
- There is a minimum requirement of 50 contracts.
- The quarterly bonus payments are in addition to standard commissions.
- Bonus payments to producers will be administered by the producer's general agent. Producer eligibility for bonus payments is based on the general agent's participation in the bonus program. Direct agents will be paid directly as long as the minimum contract requirement is met.
- Only medical contracts are eligible for this program.

AmeriHealth reserves the right in its sole discretion to change the terms of the Broker Bonus Program or to discontinue the program at any time without notice.

If you'd like to find out more, give us a call at 856-802-3101.