Insuring America's Dental Health

# **Concordia Access**

## Standard Dental Programs for Southeastern Pennsylvania Employer Groups (2–24 Enrolled Contracts) **Concordia Access Network**

Valid programs and rates for effective dates of January 1, 2008 through June 1, 2008. . . .

Rates are guaranteed for 12 r	nonths from the	effective date, p	provided the gro	up meets under	writing guidelines.	
OPTION			II		III	
	Network	Non-Network	Network	Non-Network	Network	Non-Network
CLASS I SERVICES						
Exams Bitewing X-rays Cleanings & Fluoride Treatments Sealants	United Concordia Pays 100% of MAC	United Concordia Pays 100% of MAC <sup>2</sup>	United Concordia Pays 100% of MAC	United Concordia Pays 100% of MAC <sup>2</sup>	United Concordia Pays 100% of MAC for Exams, Cleanings & Fluorides Only	United Concordia Pays 100% of MAC for Exams, Cleanings & Fluorides Only <sup>2</sup>
CLASS II SERVICES				-		
All Other X-rays Palliative Treatment (Emergency) Space Maintainers Basic Restorative (Fillings, etc.) Repairs of Crowns, Inlays, Onlays Repairs of Bridges Denture Repair Simple Extractions	Member Pays Price List Amount (Average Discount 20%)	Member Pays Dentist's Full Charge	United Concordia Pays 70% of MAC <sup>1</sup>		Member Pays Price List Amount (Average Discount 20%)	Member Pays Dentist's Full Charge
DISCOUNTED SERVICES						
Endodontics Nonsurgical Periodontics Surgical Periodontics Complex Oral Surgery General Anesthesia and/or Nitrous Oxide and/or IV Sedation Inlays, Onlays, Crowns Prosthetics (Bridges, Dentures) Bleaching, Implants, Veneers ORTHODONTICS (Adult & Dependent)	Member Pays Price List Amount (Average Discount 20%)	Member Pays Dentist's Full Charge	Member Pays Price List Amount (Average Discount 20%)	Member Pays Dentist's Full Charge	Member Pays Price List Amount (Average Discount 20%)	Member Pays Dentist's Full Charge
Diagnostic, Active, Retention Treatment						
DEDUCTIBLES, MAXIMUMS & MINIMUM CONTRACTS Deductible (Class II Services Only) Calendar Year Maximum Covered Services Minimum Enrolled Contract Count Plan ID	N/A Unlimited for Class I Services 2 PA2A10		\$50/\$150 for Class II Only \$1,000 for Class I & II Services 2 PA2A20		N/A Unlimited for Class I Services 2 PA2A30	
RATES						
Two-Tier Employee Family	\$32.35		\$17.15 \$45.55		\$10.40 \$28.50	
Four-Tier Employee	\$11.50		\$17.15		\$10.40	
Employee & 1 Adult Employee & Child(ren) Family	\$20.75 \$26.70 \$36.95		\$32.25 \$35.85 \$54.70		\$18.60 \$23.45 \$32.00	

<sup>1</sup>Member pays balance of maximum allowable charge (MAC). <sup>2</sup>Member pays balance of dentist's charge

Employees are automatically enrolled in a discount vision product administered by Davis Vision under separate contract, a United Concordia affiliate. Above rates include Davis Vision discount plan fee

Concordia Access is unlike traditional dental plans. Concordia Access pairs routine dental coverage with discounted dental services provided by				
network dentists. By offering affordable premiums, Concordia Access meets the low-cost dental care needs of employer groups.				
IMPORTANT				
* Discounts are only available from participating dentists.				
* Discounted services are not insurance.				
* Discounts vary by dentist, service and geographic area.				

The following underwriting guidelines apply to the programs listed above.

1. Insured services paid at the above indicated percentages based on United Concordia's maximum allowable charge (MAC). Network dentists accept the MAC as payment

- in full. Members must pay the full charge to non-network providers.
- Discounted services paid in full by member based on the applicable Concordia Access Price List. Network dentists are contracted to accept the price lists
  No claims are required for discounted services and no benefit is paid by United Concordia.

- Standard covered dependents include children to age 19 and full-time students to age 23.
  Standard United Concordia policies and procedures and exclusions and limitations apply to insured services only (refer to Es & Ls included).
- If the group is multi-state, at least 90% of eligibles are located in the rate card region.
  This chart is a representative listing of insured and discounted services available under the proposed program.
- 8. An employer contribution is not required.
- 9. The overall average number of members per contract is less than 5.
- 10. Rates on this card apply only to new business sold through United Concordia

For additional plan options and complete rates for group sizes 25-50, please contact the Small Business Unit at 1-800-972-4191, option 4 or UCCISBU@ucci.com.

United Concordia will not accept business submitted by or pay commissions to producers who are not appointed. Any premium payment or group application submitted to United Concordia or its sales personnel by non-appointed producers must be accompanied by completed appiontment paperwork or it will be returned to the non-appointed producer. A producer's quotation of rates to groups or submission of business to United Concordia constitutes acceptance of and agreement to comply with this rule. To obtain an appointment packet, visit the Producer section of www.unitedconcordia.com.

### Valid in the following PA Counties: Bucks, Chester, Delaware, Montgomery & Philadelphia

### **FFS & PPO Programs**

6.

### Standard Dental Plans Principal Exclusions

Exclusions and limitations may differ by state. Some exclusions and/or limitations may be waived depending on the Member's medical condition. Only American Dental Association procedure codes are covered.

### EXCLUSIONS - The following services, supplies or charges are excluded:

- Started prior to the Member's Effective Date or after the Termination Date of coverage under the Group Policy (e.g. multi-visit procedures such as endodontics, crowns, bridges, inlays, onlays, and dentures)
- and dentures). For house or hospital calls for dental services and for hospitalization costs (e.g. facility-use fees). That are the responsibility of Workers' Compensation or employer's liability insurance, or for treatment of any automobile-related injury in which the Member is entitled to payment under an automobile insurance policy. The Company's benefits would be in excess to the third-party benefits and therefore, the Company would have right of recovery for any benefits paid in excess. For Group Policies issued and delivered in Georgia, Missouri and Virginia, only services that are the responsibility of Workers' Compensation or employer's liability insurance shall be excluded from this Plan 3 from this Plan.

For Group Policies issued and delivered in North Carolina, services or supplies for the treatment of an Occupational Injury or Sickness which are paid under the North Carolina Workers' Compensation Act are excluded only to the extent such services or supplies are the liability of the employee according to a final adjudication under the North Carolina Workers' Compensation Act or an order of the North Carolina Industrial Commission approving a settlement agreement under the North Carolina Workers' Compensation Act.

- For Group Policies issued and delivered in Maryland, this exclusion does not apply. For prescription and non-prescription drugs, vitamins or dietary supplements. For Group Policies issued and delivered in Arizona and New Mexico, this exclusion does not 4
- apply Administration of nitrous oxide and/or IV sedation, unless specifically indicated on the Schedule 5.
- of Benefits For Group Policies issued and delivered in Washington, this exclusion does not apply when required dental services and procedures are performed in a dental office for covered persons under the age of seven (7) or physically or developmentally disabled. For Group Policies issued and delivered in New York, this exclusion does not apply if dental services are required for sound teeth as a result of accidental injury.
- Which are Cosmetic in nature as determined by the Company (e.g. bleaching, veneer facings, personalization or characterization of crowns, bridges and/or dentures). For Group Policies issued and delivered in New York, this exclusion does not apply if dental services are required for sound teeth as a result of accidental injury. For Group Policies issued and delivered in New Jersey, this exclusion does not apply for For Group Policies issued and delivered in New Jersey, this exclusion does not apply for Cosmetic services for newly born children of Members. For Group Policies issued and delivered in Washington, this exclusion does not apply in the instance of congenital abnormalities for covered newly born children from the moment of birth. Elective procedures (e.g. the prophylactic extraction of third molars). For congenital mouth malformations or skeletal imbalances (e.g. treatment related to cleft lip or the congenital mouth malformations or skeletal imbalances (e.g. treatment related to cleft lip or the congenital mouth malformations or skeletal imbalances (e.g. treatment related to cleft lip or the congenital mouth malformations or skeletal imbalances (e.g. treatment related to cleft lip or the congenital mouth malformations or skeletal imbalances (e.g. treatment related to cleft lip or the congenital mouth malformations or skeletal imbalances (e.g. treatment related to cleft lip or the congenital mouth malformations or skeletal imbalances (e.g. treatment related to cleft lip or the congenital mouth malformations or skeletal imbalances (e.g. treatment related to cleft lip or the congenital mouth malformations or skeletal imbalances (e.g. treatment related to cleft lip or the congenital mouth malformations or skeletal imbalances (e.g. treatment related to cleft lip or the congenital mouth malformations or skeletal imbalances (e.g. treatment related to cleft lip or the congenital mouth malformations or skeletal imbalances (e.g. treatment related to cleft lip or the congenital mouth malformations or skeletal imbalances (e.g. treatment related to cleft lip or the congenital mouth malformations or skeletal imbalances (e.g. treatment related to cleft lip or the congenitations of the congenitations or the conge
- cleft palate, disharmony of facial bone, or required as the result of orthognathic surgery including orthodontic treatment).
  - For Group Policies issued and delivered in Kentucky, Minnesota and Pennsylvania, this exclusion shall not apply to newly born children of Members including newly adoptive children, For Group Policies issued and delivered in Colorado, Hawaii, Indiana, Missouri, New Jersey and

For Group Policies issued and belivered in Coolado, Hawaii, Indiani, Missouri, rew Jersey and Virginia, this exclusion shall not apply to newly born children of Members. For Group Policies issued and delivered in Florida, this exclusion shall not apply for diagnostic or surgical dental (not medical) procedures rendered to a Member of any age. For Group Policies issued and delivered in Washington, this exclusion shall not apply in the instance of congenital abnormalities for covered newly born children from the moment of birth. For dental implants and any related surgery, placement, restoration, prosthetics (exceept single implet encurp), prointenance and exercute of implant unless ensembled.

- 9 implant crowns), maintenance and removal of implants unless specifically covered under the Certificate Diagnostic services and treatment of jaw joint problems by any method unless specifically 10.
- covered under the Certificate. Examples of these jaw joint problems are temporomandibular joint disorders (TMD) and craniomandibular disorders or other conditions of the joint linking the jaw bone and the complex of muscles, nerves and other tissues related to the joint. For Group Policies issued and delivered in New York, diagnostic services and treatment of jaw joint problems related to a medical condition are excluded unless specifically covered under the Certificate. These jaw joint problems include but are not limited to such conditions as temporomandibular joint disorder (TMD) and craniomandibular disorders or other conditions of the joint linking the jaw bone and the complex of muscles, nerves and other tissues related to the joint.

For Group Policies issued and delivered in Florida, this exclusion does not apply to diagnostic or surgical dental (not medical) procedures for treatment of temporomandibular joint disorder (TMD) rendered to a Member of any age as a result of congenital or developmental mouth malformation, disease or injury and such procedures are covered under the Certificate or the Schedule of Benefits.

For Group Policies issued and delivered in Minnesota, this exclusion does not apply. For treatment of fractures and dislocations of the jaw. For Group Policies issued and delivered in New York, this exclusion does not apply if dental 11.

- services are required for sound teeth as a result of accidental injury For treatment of malignancies or neoplasms.
- Services and/or appliances that after the vertical dimension (e.g. full-mouth rehabilitation, splinting, fillings) to restore tooth structure lost from attrition, erosion or abrasion, appliances or 13. any other method.
- 14 Replacement or repair of lost, stolen or damaged prosthetic or orthodontic appliances Preventive restorations. Periodontal splinting of teeth by any method. 15
- 16. 17. For duplicate dentures, prosthetic devices or any other duplicative device
- 18. 19.
- For adjuncte definities, prostnetic devices of any other duplicative device. For which in the absence of insurance the Member would incur no charge. For plaque control programs, tobacco counseling, oral hygiene and dietary instructions. For any condition caused by or resulting from declared or undeclared war or act thereof, or resulting from service in the National Guard or in the Armed Forces of any country or 20 international authority.
- For Group Policies issued and delivered in Oklahoma, this exclusion does not apply For treatment and appliances for bruxism (e.g. night grinding of teeth). 21.

22. For any claims submitted to the Company by the Member or on behalf of the Member in excess of twelve (12) months after the date of service

For Group Policies issued and delivered in Maryland, failure to furnish the claim within the time required does not invalidate or reduce a claim if it was not reasonably possible to submit the claim within the required time, if the claim is furnished as soon as reasonably possible, and, except in the absence of legal capacity of the Member, not later than one (1) year from the time the claim is otherwise required.

- Incomplete treatment (e.g. patient does not return to complete treatment) and temporary services (e.g. temporary restorations). 23 24 Procedures that are:
  - part of a service but are reported as separate services
  - reported in a treatment sequence that is not appropriate
- misreported or that represent a procedure other than the one reported. Specialized procedures and techniques (e.g. precision attachments, copings and intentional root 25 canal treatment).
- Fees for broken appointments.
- Those not Dentally Necessary or not deemed to be generally accepted standards of dental 27. treatment. If no clear or generally accepted standards exist, or there are varying positions within the professional community, the opinion of the Company will apply.

# LIMITATIONS – Covered services are limited as detailed below. Services are covered until 12:01 a.m. of the birthday when the patient reaches any stated age:

- 1.
- Full mouth x-rays one (1) every 5 year(s). Bitewing x-rays one (1) set(s) per 6 months under age fourteen (14) and one (1) set(s) per 12 months age fourteen (14) and older. Oral Evaluations:
- 3.
  - Comprehensive and periodic two (2) of these services per 12 months. Once paid, comprehensive evaluations are not eligible to the same office unless there is a significa change in health condition or the patient is absent from the office for three (3) or more a significant
  - year(s). Limited problem focused and consultations one (1) of these services per dentist per patient per 12 months
  - . Detailed problem focused one (1) per dentist per patient per 12 months per eligible diagnosis.
- 4.
- 5
- Prophylaxis two (2) per 12 months. One (1) additional for Members under the care of a medical professional during pregnancy. Fluoride treatment two (2) per 12 months under age nineteen (19). Space maintainers one (1) per three (3) year period for Members under age nineteen (19) when used to maintain space as a result of prematurely lost deciduous molars and permanent 6. first molars, or deciduous molars and permanent first molars that have not, or will not, develop. Sealants – one (1) per tooth per 3 year(s) under age sixteen (16) on permanent first and second
- 7. molars. 8. Prefabricated stainless steel crowns - one (1) per tooth per lifetime for Members under age
- fifteen (15). Periodontal Services: 9

10.

- Periodontal maintenance following active periodontal therapy two (2) per 12 months in addition to routine prophylaxis. Periodontal scaling and root planing – one (1) per 24 months per area of the mouth
- Surgical periodontal procedures one (1) per 24 months per area of the mouth Guided tissue regeneration one (1) per tooth per lifetime.
- Replacement of restorative services only when they are not, and cannot be made, serviceable: Basic restorations not within 12 months of previous placement.
- Single crowns, inlays, onlays not within 5 year(s) of previous placement Buildups and post and cores not within 5 year(s) of previous placement.
- Replacement of natural tooth/teeth in an arch not within 5 year(s) of a fixed partial denture, full denture or partial removable denture. Denture relining, rebasing or adjustments are considered part of the denture charges if provided
- 11. within 6 months of insertion by the same dentist. Subsequent denture relining or rebasing limited to one (1) every 3 year(s) thereafter.
- Pulpal therapy one (1) per eligible tooth per lifetime. Eligible teeth limited to primary anterior 12 Recementation – one (1) per 12 months. Recementation during the first 12 months following
- 14
- Insertion of the crown or bridge by the same dentist is included in the crown or bridge benefit. An alternate benefit provision (ABP) will be applied if a covered dental condition can be treated 15 by means of a professionally acceptable procedure which is less costly than the treatment recommended by the dentist. The ABP does not commit the member to the less costly treatment. However, if the member and the dentist choose the more expensive treatment, the
- member is responsible for the additional charges beyond those allowed under this ABP. Payment for orthodontic services shall cease at the end of the month after termination by the Company. 16

This limitation does not apply to Group Policies issued and delivered in Maryland.

### Renewability, Termination Provisions of the Policy or Group Contract

United Concordia policies cover dental benefits only. United Concordia's Group Policy begins on the United Concordia policies cover dential benefits only. United Concordia's Group Policy, Either the employer/group or United Concordia may elect not to renew the Group Policy by providing written notice to the other party at least 31 days prior to renewal. United Concordia may terminate the Group Policy with 31 days written notice if the employer/group fails to pay premium. United Concordia may adjust rates or benefits or terminate the Policy on any premium due date with 31 days advance notice if the minimum participation requirements are not achieved or the nature of the risk changes significantly.

Employees/members may be subject to open enrollment periods, late enrollment or voluntary disenrollment restrictions, or continuous enrollment to advance benefit level as required by the Group Policy terms. Employees/members must also meet their employer's or group's eligibility requirements or waiting period for insurance. The amount of benefits and cost depend upon the plan selected.

#### Policy Form: 9802 (06/01)

written by United Concordia Life and Health Insurance Company

# UNITED CONCORDIA Insuring America's Dental Health